



FULKERSON WINERY

ON SENECA LAKE

Grape Juice – Winemaking Supplies –
Brewing Supplies – Wine – Gifts– U-Pick

2021 Price list

Sayre and
Steven Fulkerston
5576 State Route 14
Dundee NY 14837
NEW Ph: (607) 678.4003
Fax: (607) 243.8337

Open 7 Days A Week
9 am - 5 pm
September & October
10 am – 5 pm
November - August
www.fulkerstonwinery.com

We cannot ship juice, grapes, carboys or other large equipment.

**We are unable to lift full containers or to help load any vehicles. Please
Come Prepared to lift any containers that you bring when they are full.**

NOTICE: The winemaker's dinner will be scheduled for the 2021 season. We may send email correspondence when we finalize that schedule with format and pricing.

*Free Beginning Wine Making Classes
Every Saturday during the season at 2:00pm*

JUICE PICK-UP

THURSDAY THROUGH SUNDAY ONLY



Dear Friends and Customers,

Welcome to the 2021 home wine making season! We will again be offering *pre-orders of fresh crushed grapes of select red varieties at the time of crushing*. A minimum of 50# order is required for crushed reds.

All of our juices are sulfited to prevent oxidation prior to pick-up, so there is *no need to add meta-bisulfite prior to fermentation*. Many of our reds however, have not received the same amount of sulfites as many of our whites (we do not want to discourage Malo-Lactic fermentation). SO² content would seldom exceed 40ppm for reds and 80ppm for whites but is normally much lower. Please inquire before adding more.

We ask that all customers order juices in advance of pick-up, as we cannot guarantee the availability of any variety for last minute pick-up. Unfortunately, *we cannot help load full containers into vehicles*, please be prepared to load your own vehicles after filling, no exceptions.

We do not require a deposit on any juice orders, and with your help, we can continue this policy. If you wish to cancel your order, please do so as early as possible, we appreciate any cancellations as well as orders. Thank you and enjoy the season. We'll see you soon!

THE FOLLOWING RESTRICTIONS WILL BE IN EFFECT:

1. **Masks will be required for unvaccinated customers.**
2. **Social distancing will be enforced to ensure timely and safe pouring.**
3. **We will be UNABLE to refill containers smaller than 2 gallons**

Due to certain weather conditions, we may bring some varieties in earlier or later than what we have printed in the catalog.

Also, certain varieties that are not listed may be available.

Please check our website for updates.

WWW.FULKERSONWINERY.COM/JUICE

Please pre-order chemicals/supplies to help us serve you better during your visit. *Bulk supplies are pre-order only! Special orders are available! Thank you.*

MAKE PHONE ORDERS MONDAY THROUGH FRIDAY ONLY 607.678.4003 or ORDER ONLINE @ www.fulkersonwinery.com/juice

HELP WANTED! IF YOU ARE INTERESTED IN WORKING FOR US, PLEASE CALL 607-678-4003

2021 GRAPE JUICE, crush, and u-pick pricing

Containers under 2 gallons will not be filled in 2021. Gallons and ½ gallons will be available pre-filled in OUR containers. 50# minimum for crushed fruit.

ORDERING NOW AVAILABLE ONLINE. www.fulkersonwinery.com/juice

VARIETY	COLOR	DATES AVAILABLE	JUICE \$/GAL	CRUSH \$/50LB	U-PICK \$/LB
Diamond	W	Sept. 16 – 19	6.90		0.42
Himrod	W	Sept. 16 – 19	7.50		
Niagara	W	Sept. 16 - 26 (2 weeks)	5.25		0.42
Baco Noir	R	Sept. 16 – 19	7.35	40.00	0.53
Léon Millot (Foster)	R	Sept. 16 – 19	7.35	40.00	
Rosette	R	Sept. 16 – 19	5.80	35.00	
Delaware	W	Sept. 23 - 26	5.80		0.41
Lakemont	W	Sept. 23 - 26	6.75		0.41
Sauvignon Blanc	W	Sept. 23 - 26	17.35		
Seyval Blanc	W	Sept. 23 - 26	7.35		
Concord	R	Sept. 23- Oct. 17 (4 Weeks)	5.50	40.00	0.50
Maréchal Foch	R	Sept. 23 - 26	7.35	40.00	0.58
Rougeon	R	Sept. 23 - 26	6.30	37.00	
Aromella	W	Sept. 30 – Oct. 3	10.50		
Cayuga White	W	Sept. 30 – Oct. 3	7.90		0.52
Gewürztraminer	W	Sept. 30 – Oct. 3	19.95		
Grüner Veltliner	W	Sept. 30 – Oct. 3	17.00		
Ravat 51 (Vignoles)	W	Sept. 30 – Oct. 3	10.25		
Valvin Muscat	W	Sept. 30 – Oct. 3	12.35		0.65
DeChauac	R	Sept. 30 – Oct. 3	6.75	37.00	
Pinot Noir	R	Sept. 28	---	105.00	
Chardonnay	W	Oct. 7 - 10	17.85		
Chancellor	R	Oct. 7 - 10	7.90	43.00	0.53
Corot Noir	R	Oct. 7 - 10	6.85	38.00	0.48
Noiret	R	Oct. 7 - 10	6.30	37.00	0.40
Catawba	W	Oct. 14 – 17	5.55		
Riesling	W	Oct. 14 – 17	18.00		1.35
Traminette	W	Oct. 14 – 17	11.05		
Vidal Blanc	W	Oct. 14 – 17	8.70		0.64
Cabernet Sauvignon	R	Oct. 12	---	115.00	
Vincent	R	Oct. 14 – 17	8.40	40.00	.62

Juice pick-up days are Thursday-Sunday 9am-5pm only.

☼Crushed Reds available Tuesday mornings ONLY☼

We are NOT ABLE to assist loading containers into your vehicle.

Approximately 12# of crushed fruit/gallon of juice (variety dependent) [50# minimum]

**U-Pick grapes must be picked by the
WEEKEND PRIOR to availability dates listed above!**

Prices and availability are subject to change without notice.

Please indicate at the time of ordering if skins are required for red varieties.

50-99 Gallons (600#+Crushed) - less 5%; 99+ Gallons (1200#+) - less 7%

WHITES JUICE/VARIETAL

AROMELLA: Pineapple, honeysuckle, citrus and muscat character comes out in this NEW variety for us! This aromatic white varietal does well with cool fermentation to preserve and enhance the floral and fruity aromas. QA23, would be recommended for this variety. Suitable as a varietal or for blending.

CATAWBA: Fruity aromas with a slight “foxy” character produces enjoyable wines that can be made sweet or nearly dry. High acidity makes this a good wine for blending. A large component of RED ZEPPELIN.

CHARDONNAY: The most prestigious French white cultivar. An appealing fruity fragrance resembling pear, fig, apple, or melon. Produces sparkling wine (Blanc des Blancs), table wines and oaks well. Commonly put through ML.

CAYUGA WHITE: Fruity with aromas of apple, citrus and tropical fruit, ages well and is easy to work with. Excellent character and a rich mouth-feel.

DELAWARE: A very pleasing wine of good balance and not much “foxy” character. Great for spicy champagne-style wines. Juice can be white to pink.

DIAMOND: Diamond is well balanced, clean, and fruity. Does well as a dry table wine and sometimes used in the production of Champagne style wines.

HIMROD: A Moscato style grape we use for our “Matinee” wine. Known for its sweet and delicate flavors, it can have notes of ginger if fermented to completion. Fermented halfway, it can produce notes of kiwi and lime.

GEWÜRZTRAMINER: The spicy grape of with lychee character and a pleasant nose. Low acid, pleasant, a wine you will be proud to serve to family and friends.

GRÜNER VELTLINER: Austrian variety has a fruity aroma with a good acidity. Can be subtle and complex with peachy character and mineral finish.

LAKEMONT: Developed at Geneva, Lakemont blends well with Catawba and is a good addition to a “Matinee” style wine. Makes a superb dessert-style wine.

NIAGARA: Intense “grape” and “foxy” aromas, and can contribute “diesel” notes when very ripe. Niagara commonly lacks acid for balance. Blending with a higher acid grape such as Catawba, Vignoles, or Delaware will add complexity.

RIESLING: Germany’s most respected variety. Fresh, aromatic wines ranging from dry to sweet. Aromas of roses and citrus. Exceptional quality in the Finger Lakes and is considered to be the “King” of Finger Lakes Wines.

SAUVIGNON BLANC: A gem in the Finger Lakes, this variety takes on the characteristics of its European counterparts. Citrusy, acidic, and fresh, with herbal notes. Can be oaked, but usually not, also good for sparkling, and dessert wines.

SEYVAL BLANC: Our most popular European hybrid variety. Excellent for the beginning wine maker. Distinct citrus aroma and flavor, with a mineral character that can be compared to white Burgundy styles. Ages well and can be oaked.

TRAMINETTE: A Cornell Hybrid (Joannes Seyve 23.416 x Gewürztraminer), makes wines of semi-dry to dry finish can have good body and a slight Gewürztraminer character. Floral aroma, spicy flavor, and good acidity.

VALVIN MUSCAT: Consistently produces wines of high quality with spicy and floral aromas. Highly aromatic, this variety can have an orange spice character to it. A highly sought after variety for both the commercial and home wine maker.

VIDAL BLANC: Probably the best of the French hybrids. Can resemble Riesling. Excellent in the production of dessert-style wines. Great for beginners.

VIGNOLES-RAVAT 51: Resembles Riesling in character, exceptional quality, award winning dessert style wines with high acid and good balance. Crisp with a tropical fruit nose.

RED JUICE/VARIETAL

Many reds are improved in color and body when fermented with skins. When placing your juice order -- request skins, if desired. Skins are highly perishable and may only be available for a short time.

BACO NOIR: Early ripening variety in the Finger Lakes produces full bodied red wines of excellent quality, good aging ability. Aromas can have herbal character. Does well with a secondary malo-lactic fermentation.

CABERNET SAUVIGNON: This grape is the super-star of the Bordeaux wine region. All Cabernet wines gain by aging in the bottle as well as in oak. The small berry size and high skin-to-pulp ratio usually makes a full bodied, tannic and immensely complex wine. *Available as crushed fruit only!*

CHANCELLOR: One of our best reds - full-bodied European character with notes of plum and apple. Used to blend with other hybrids or as a varietal.

CONCORD: Our most popular variety for canning, and wine, fruity, robust wines often made sweet or slightly dry. Lambrusco style, "foxy", jammy, pleasant. Can be made to a dry or sweet wine.

COROT NOIR: A red hybrid variety developed by Cornell University that is suitable for blending or as a varietal. Deep red color, attractive cherry and berry fruit with good tannin structure.

DeCHAUNAC: Excellent full-bodied Bordeaux type wine, ages well. Good varietal character, very popular and is the best value for a full bodied red variety.

LEON MILLOT (FOSTER): A sister seedling of Marechal Foch, makes a full-bodied varietal wine with a unique Burgundy style.

MARECHAL FOCH: Produces many wine styles, ranging from a light red wine similar to Beaujolais, to more full-bodied wines with intense dark color and unique character. Great as a blender or in Port-style wines. This variety tends to have strong acidity and aromas of black fruits. Well-balanced and high in sugar, Marechal Foch makes nice wines which can be consumed young.

NOIRET: A dark red variety with a distinct black or white pepper aroma and flavor. We sometimes blend it with other reds such as Foch or Cabernet Franc.

ROSETTE: A French hybrid variety which was named in the Finger Lakes. A light red variety which does not require a skin fermentation and fermentation “off the skins” is recommended. Pleasant flavor, fruity aromas.

ROUGEON: Excellent color, medium bodied wines, blends well with other reds. Blends excellent with Catawba to produce RED ZEPPELIN.

VINCENT: An inter-specific hybrid that was developed in Ontario, Canada at the Vineland Research Station in 1967. Vincent was developed to grow well in a cold climate and is the last variety to be harvested in the fall. Very dark color. full-bodied table wine, popular also for port.

**Please indicate at the time of ordering if skins are required (red varieties only).
Skins may not be available, even if pre-ordered, and without notice.**

All reds are available as fresh crushed fruit. Typically the Tuesday before dates of availability and only at the time of pressing. Call 607-678-4003 for information.

ALL GRAPES LISTED FOR “U-PICK” CAN BE PICKED THROUGH THE WEEKEND BEFORE the POSTED “AVAILABLE” DATES.

607-678-4003 www.fulkersonwinery.com/juice

Basic Equipment Needed: (included in Winemaking Kit [\$125.00])

2, 5Gal Glass Carboys	1, 2oz Potassium Meta-bisulfite
1, 1gal Glass Container	Siphon Kit for Racking Wine
2, Fermentation Locks	Wine Yeast, Yeast Nutrient, Pectic Enzyme
1, No. 6.5 Rubber Stopper	<i>Bottling supplies for approximately 25</i>
1, No. 6 Rubber Stopper	<i>bottles of wine. (not included in kit)</i>

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- 1. Masks will be required for unvaccinated customers.**
- 2. Social distancing will be enforced to ensure timely and safe pouring.**
- 3. We will be UNABLE to refill containers smaller than 2 gallons**
- 4. We are unable to lift full containers or to help load any vehicles. Please Come Prepared to lift any containers that you bring when they are full.**

WINE YEAST RECOMMENDATIONS and CHARACTERISTICS

Pasteur Classique (Montrachet): 5g \$1; 500g: \$32

(15% alcohol tolerance) All-Purpose. Produces a faster fermentation for full-bodied red and white wines. Optimal fermentation temperature 15°C - 35°C (59°F - 95°F). Well adapted for high quality red and white wines with complex varietal aromas. Resistant to low nutrient contents.

This strain tends to foam more than others. Recommended for buttery or creamy red wines.

Cote Des Blancs: 5g \$1; 500g \$32

(>14% Alcohol tolerance) Moderate fermenting strain ideal for Riesling, Gewurztraminer and Chardonnay. Able to ferment at low temperatures 12°C - 14°C (53°F - 57°F). Produces very fine fruity aromas. Good for fruit wines. Highly recommended for Riesling. Recommended for Chardonnay, meads and fruit wines.

Premier Cuvee: 5g \$1; 500g \$32

(18% Alcohol Tolerance). A fast, clean, and neutral fermenter for allowing varietal expression. Ferments at a wide temperature range 7°C - 35°C (45°F - 95°F) and ideal for sparkling wines, and to re-start stuck or sluggish fermentations. Recommended for white wines.

Premier Blanc (Pasteur Champagne): \$1; 500g \$32

(16% alc. Tol.) Best for white wines, and re-starting stuck fermentations. Good with low fermentation temperatures (14C [57F]). Produces clean aromas. Recommended for sparkling wines.

Lalvin ICV-K1 (V1116): 1g: \$1; 500g \$50; 10kg \$375

(up to 18% Alcohol Tolerance) Selected from numerous "killer strains", this strain produces strong floral esters when fermented at low temperature (16°C/65°F) Ferments well under stressed conditions (especially under extreme temperatures, high alcohol or low turbidity) and produces consistent floral and fresh aromas.

A long lag phase with a moderate fermentation rate. Ferments in a large temp. range 10°C-35°C (50°F-95°F) with low H₂S production. Ideal in difficult fermentation conditions and re-starting stuck fermentations. Ideal for Ice Wines.. Highly recommended for re-starting stuck fermentations. Recommended for late harvest and sparkling base.

Lalvin 71B-1122: 5g: \$1; 500g \$65; 10kg \$550

(14% Alcohol Tolerance) Known for fermenting Fruity Rosé wines and semi-sweet whites because it produces long lived aromas that result from the synthesis of relatively stable esters and higher alcohols. However it is sensitive to competitive factors and may have difficulty competing with wild yeasts.

This all-purpose yeast does well in most fermentation conditions, and can metabolize malic acid. Fast starter, with a moderate fermentation rate, will tolerate a temperature range of 15°C - 30°C (59°F - 86°F). Recommended for fruity rosé

wines and semi-sweet whites. Highly recommended for fruit-forward reds, Riesling, Rosé, and high-acid wine musts.

Lalvin ICV D-47: 5g \$1; 500g \$70; 10kg \$700

(14% Alcohol Tolerance) Selected for the production of full-bodied, barrel fermented Chardonnay and other white wines. Wines fermented with this strain are known for accentuated fruit and volume. A fast starter, followed by a regular fermentation. Optimal fermentation temperatures of 15°C - 20°C (59°F - 84°F). Sensitive to temperatures below 15°C (59°F). Highly Recommended for Chardonnay, and Rosé.

Lalvin ICV QA-23: 5g \$1; 500g: \$70; 10kg \$725

(16% Alcohol Tolerance) Good for Chardonnay and Gewürztraminer. Has a low nutrient and oxygen requirement with optimal fermentation temperatures of 15°C - 32°C (59°F - 88°F). Good for Ciders as well. Highly recommended for Chardonnay, Gewurztraminer, Aromatic Whites and cider. Recommended for Riesling, muscat varieties.

Lalvin RC-212: 5g \$1; 500g \$75; 10kg \$750

(16% Alcohol Tolerance) Average start, great for full bodied reds especially Pinot Noir. Produces ripe berry, bright fruit and spicy characteristics. This strain is known for its ability to generate wines with ripe berry, bright fruit and spicy characteristics and to consistently produce Pinot Noir with good tannin structure. Moderate fermentation rate with temperature range of 20°C - 30°C (68°F - 86°F). We highly recommend the use of yeast nutrient with this strain in multiple stages. Highly Recommended for Cabernet Sauvignon, Pinot Noir and Rosé.

Lalvin BM 4X4: 5g \$1; 500g \$78; 10kg \$825

(16% Alcohol Tolerance) This yeast is actually a blend between B45 and a complimentary yeast to give it greater reliability under difficult conditions. Characteristics of this variety include increased mouthfeel and improved color stability. It does however have a high nitrogen requirement, We recommend adding ½ of the required yeast nutrient at the beginning of fermentation, and half at the mid-point. 28°C - 28°C (64°F - 82°F). Highly recommended for Chardonnay, Cabernet Sauvignon and Structured Reds.

Lalvin EC-1118: 5g \$1; 500g \$50; 10kg \$550

NOT RECOMMENDED for primary fermentation: Strong competitive character, ability to ferment at low temperature, good flocculation and excellent alcohol tolerance (18%). Our first choice for secondary fermentation of sparkling wines. Also good for restarting stuck fermentations. May inhibit malolactic fermentation. 15°C - 25°C (50°F - 80°F). Highly recommended for secondary fermentation for Sparkling Wine.

ALL WINE YEASTS ARE IN 5g SATCHETS

**BULK YEAST (500g and 10Kilo PACKS) MAY BE AVAILABLE IF
ORDERED AT LEAST 2 WEEKS IN ADVANCE.**

**Bulk yeast orders PLACED BEFORE September 1st ARE APPRECIATED
CALL 607-678-4003 FOR PRICING**

	Pasteur Classique	Cote Des Blancs	Premier Cuvee	Premier Blanc	ICV-K1 (V1116)	71B-1122	ICV D-47	ICV QA- 23	RC-212	BM-4X4	EC-1118	
Aromella				o	•	o		o				
Baco Noir						•				o		
Cabernet Franc	o					o			o	•		
Cabernet Sauvignon	o					o			•	•		
Catawba			o			•						
Cayuga White		•		o		•		o				
Chancellor	•					o				o		
Chardonnay		•	o				•	•		•		
Concord			o			•						
Corot Noir			o				•			o		
DeChaunac	•					o				o		
Delaware			•				•	o				
Diamond		o	•			•	o	•				
Gewürztraminer		•						•				
Grüner Veltliner				o				•				
Himrod		•		o		•		o				
Lakemont		•				•		o				
Léon Millot (Foster)						o				o		
Maréchal Foch	o					•				o		
Merlot	o					o			o	•		
Muscat Ottonel		o						•				
Niagara		•		o		•	o					
Noiret	o					•				o		
Pinot Noir						o			•			
Ravat 51 (Vignoles)			•	o		o		o				
Riesling		•				•		o				
Rosette			•			•	•					
Rougeon	o					o				o		
Seyval Blanc			o	o			•	o				
Syrah	o						o			•		
Traminette		•		o		o		•				
Valvin Muscat		o				o		•				
Vidal Blanc			o			o	o	o				
Vincent	o					•				o		
Rosé Wines			o			•	•		•			
Sparkling Base	•				o	o		o			o	
Mead		•				o						
Fruit Wines		•				o						
Sparkling Secondary				•	o						•	
Cider			o			o		•				
Restart Stuck Ferm.				o	•						o	
	•	Highly Recommended			o	Recommended						

The above chart is for reference only.

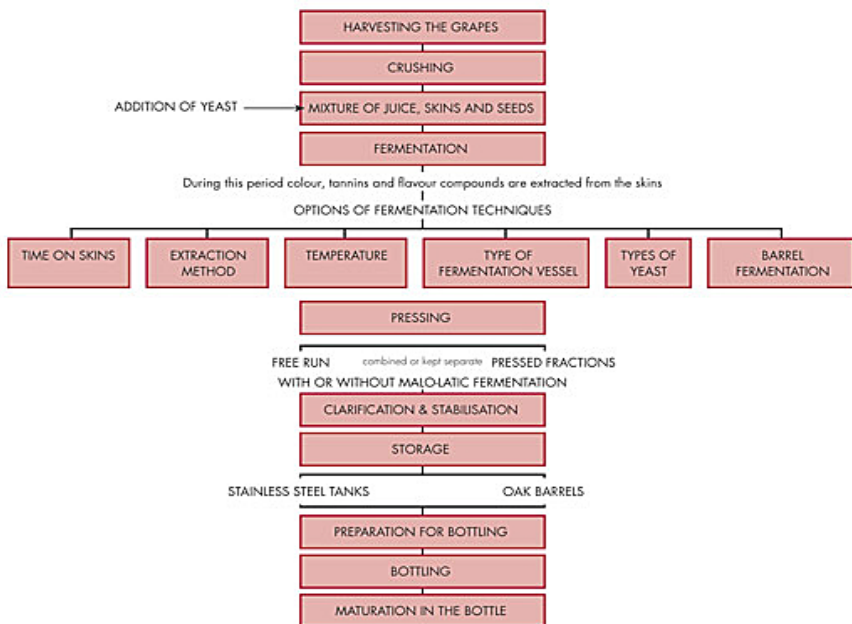
This chart contains recommendations made by our staff, as well as by the companies that produce the yeasts and are categorized by ‘recommended’ and ‘highly recommended’.

Depending on desired style, or past experience, you may choose to use a yeast not listed in these categories.

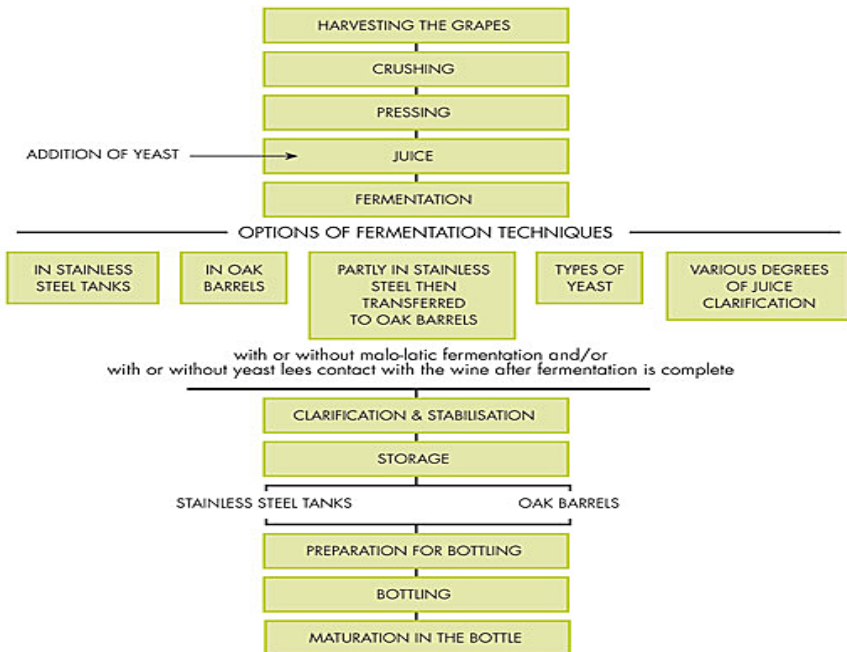
The above list may contain grape varieties not listed for sale by Fulkerson Winery.

PROCEDURE FOR MAKING WINE

PROCEDURE FOR RED WINE



PROCEDURE FOR WHITE WINE



Looking at the flow charts on page 9, if you are getting crushed fruit, or you are adding skins back to red juice, you will be starting at the "Mixture of Juice, Seeds, and Skins" step on the procedure for making red wine. If you will not be adding skins to red juice, or picking up white juice, you will be starting at the "Juice" step on the procedure for making white wine.

REQUIRED EQUIPMENT

1. Carboys [at least 2, one for fermentation, another empty to rack into] or other containers for Fermentation. These can be Glass, Stainless Steel, Plastic or Wood (in order of recommendation). White, food grade plastic buckets, or HDPE Hedpaks are the only plastic container we recommend fermenting in. *Colored buckets (such as from hardware stores), or water jugs can leech out harmful chemicals during the fermentation process and should never be used, or only used for transport.* We always recommend glass as our first choice, and do not recommend wood containers (barrels) for the home winemaker.
2. 1 Gallon Jug for increasing fermentation headspace in main container. This decreases the chance of overflow due to foaming.
3. Airlocks (2)
4. Stoppers for carboys (if applicable)
5. Racking Kit containing at least the following: Racking Cane, Siphon Tubing, Bottling wand.
6. Chemicals:
 1. *Potassium Meta-bisulfite*: Sterilizing agent and antioxidant; Protects wine from spoilage organisms and oxidation.
 2. *Yeast Starter*: Malt sugar used to start a yeast culture. [optional]
 3. *Yeast Nutrient*: Nitrogen source for yeast to carry out a healthy fermentation, can reduce risk of 'reduced' or stinky flavors.
 4. *Pectic Enzyme*: Breaks down pectins which cause haziness in the wine, decreases chance of needing additional fining agents.
 5. *Yeast*: Our Winemaking Kits contain Lalvin 71-B yeast, however please see full yeast recommendation chart and descriptions (pages6-8) for further recommendations.
 6. *Sugar*: This is for chaptalizing your juice to a potential alcohol of either 10 or 12 percent. You will receive whole juice, which has nothing added to it. Please use sugar recommendation chart on page 13 to determine how much sugar you will need. We recommend Dextrose, or corn sugar because it is easier to dissolve as well as easier for yeast to consume.
7. Hydrometer and Test Jar: These are used to measure the amount of sugar in a liquid by floating the hydrometer in a column of juice, and reading the sugar level on the shaft of the hydrometer where it floats.
8. Corker: Used to insert corks into bottles once wine is finished. We Recommend using the Portuguese Floor/Bench Corker, or the Italian Floor corker. These will last the longest, and cost you less in the long run, other corkers are available. Certain corks do not work in all corkers.

PROCEDURE TO FOLLOW

1. **Sterilize all equipment: 2 tsp. Potassium meta-bisulfite per gallon of warm water as a sterilizing solution is sufficient for most applications. Sterilize all equipment including carboys and anything that will touch wine or juice. Rinse with clean water. Tap water is fine, however avoid using any water treated with Chlorine, as this may cause a spoilage characteristic called 2,4,6-Trichloroanisole (TCA) or 'Cork Taint'**
2. Bring juice up to room temperature for primary fermentation by allowing to sit in ambient temperatures overnight. White wines typically ferment between - 60°F-70°F, and Red wines between - 70°F-80°F. This can be yeast specific, along with style choice. Please refer to yeast descriptions on pg. 6-8.
3. Start a yeast culture by adding 4tsp of the malt sugar (Yeast Starter) to approximately 1c of warm water or warm juice and add your yeast packet, let sit approximately ½ hour to ¾ hour in order to rehydrate and 'proof' similar to the process used for breadmaking.
4. Adjust acid and sugar per recommendations on website, and add other ingredients to juice.
 1. Add Yeast Nutrient at the rate of 1tsp/gallon to your juice (Crushed Fruit has a different rate, which is listed on bottle).
 2. Add Pectic Enzyme per recommendations on bottle.
 3. Measure Brix or Specific Gravity Reading using a sterilized hydrometer and record all results. This will be your Original Gravity or "OG", or if using Brix scale, convert to potential Alcohol (pg13).
 4. Add required sugar to achieve desired potential alcohol level by following chart on pg 13. Sugar used in chart is "DEXTROSE" corn sugar. *Using table sugar (sucrose) will require less but be harder to dissolve. Multiply numbers in table by [(dextrose)(.92)] to obtain #'s of sucrose per gallon.*
5. Siphon approximately ½- gallon of juice into sterilized 1 gallon container to allow for ample headspace for fermentation in both containers. (Approx. 4.5 gallons should remain in carboy). This will decrease the chance for a 'blow over' event caused by excessive foaming.
6. Add 4/5 of yeast culture (which has been proofing) to carboy, add the rest to the gallon jug. Alternatively, yeast may be added directly from packet into carboys, however results may vary. Proofing is recommended.
7. Fill your airlocks half full (or to fill line) with water, insert them into a rubber stopper prior to placing them on your carboy and gallon jug. Insert into grommeted lid on buckets.
8. Ferment:
 - a. Ferment red wines for 1-2 weeks in a pail with skins (do not ferment skins in glass carboys) punching (stirring) skins into the wine once or twice daily depending on desired tannin level (the more you punch the skins down, the more tannin will be extracted. Once the skins stop floating/raising to the surface of the wine, fermentation is complete and you may press wine off skins by scooping skins out of the bucket and pressing with cheese cloth or by hand. (typically 4-6 days or when they fall into solution). Then continue to follow directions for white wines.
 - b. Ferment white wines and reds without skins (rosés) for 1-4 weeks until a clear line of sediment forms at bottom of container, and the wine clears.

AFTER PRIMARY FERMENTATION IS COMPLETE

1. When you see a clear line of sediment and the airlock has slowed down, or has stopped, it's time to rack your wine leaving the sediment behind.
2. **Rack off wine into a sterilized carboy using your racking cane, and siphon tubing. Racking is done by siphoning clear wine off of sediment. Discard sediment: clean dirty carboy immediately, or it may be hard to clean later.**
3. Top off carboy by racking wine in the gallon jug back into your carboy and store any extra in refrigerator for future topping-off of your carboy. (If there is not enough wine to top off your carboy, there is usually enough CO₂ in solution to protect it from spoilage.)
 1. Check Brix or specific gravity (SG) to get a final gravity (FG) reading by using a sterile hydrometer and test jar. Siphon wine into test jar and use hydrometer to get a reading, record results.
 2. Use the following formula to calculate the approximate alcohol level of your wine: $(OG \text{ ____} - FG \text{ ____}) * (.0075) = \text{ ____} \%$ Record results and tasting notes. If using the Brix scale, convert Brix to Potential Alcohol [PA] use $(PA^{\text{start}} - PA^{\text{end}} = \text{Approx Alcohol Level.})$
4. **[optional] (FOR MALO-LACTIC FERMENTATION, DO NOT ADD META-BISULFITE as it will kill any bacteria you add as culture.**
 1. **Warm wine up to 70°F-75°F, add Malo-Lactic Bacterial culture, let the bacteria ferment until another sediment layer forms (approximately 6-8 weeks) and rack again. Continue to step 6.**
5. Add ¼ tsp. Potassium meta-bisulfite to carboy for oxidation prevention. Meta-bisulfite also kills bacteria that may cause spoilage.
6. Place airlock back onto the carboy.
7. Age until a clear line of sediment has settled to the bottom. (Between 1-2 months) (keep an eye on the water level in your fermentation lock. If fermentation locks are allowed to evaporate, or are empty, oxygen can get into your container allowing for oxidation of your wine.)

AFTER SECONDARY FERMENTATION/AGING

1. **Cold stabilize your wine to take out Potassium Bi-Tartrate (cream of tartar) crystals that form by cooling the wine down to 29-32 degrees for two weeks or more. (Easiest way to do this is to bury your carboy in about a foot of snow for 2-3 weeks. Mark it well with a flag. You will see potassium bi-tartrate (cream of tartar) crystals form and fall to the bottom of your carboy.**
2. Rack wine while it's still cold to prevent crystals from re-dissolving, leaving the crystals behind.
3. Add an additional ¼ tsp. potassium meta-bisulfite to prevent spoilage and oxidation. A total of ½ tsp. should be added during the process. Once after primary (or if performing Malo-lactic fermentation, after that process) and once after Cold-Stabilization.
4. *****IF SWEETENING, or if sugar is present after fermentation (residual sugar or "RS"), adding potassium sorbate, or sterile filtering with .5 micron or less filter pads after racking is required. **(For home wine makers using filters, filtering may not be a guarantee to stop a re-fermentation, sorbate is still recommended after sterile filtering)*** Bottle 24-48 hours after the addition of sugar and sorbate to allow live yeast to die. When adding Sorbate, potassium meta-bisulfite addition is required to prevent a Malo-Lactic bacteria from fermenting sorbic acid (a biproduct of sorbate addition), which can cause 'geranium taint' which is not reversable/treatable and is quite undesirable.

SUGAR RECOMMENDATIONS

Hydrometer Reading		Sugar Content		For 10% Alcohol		For 12% Alcohol	
°Brix/ Balling	Specific Gravity	Solids/ Gal (lbs)	Potential Alcohol	Dextrose lb\5Gal	Dextrose oz/gal	Dextrose lb\5Gal	Dextrose oz/gal
10	1.040	0.866	5.5%	3.22	10.3	4.59	14.7
11	1.044	0.956	6.1%	3.00	9.6	4.38	14
12	1.048	1.047	6.7%	2.78	8.9	4.16	13.3
12.5	1.050	1.093	6.9%	2.53	8.1	3.94	12.6
13	1.053	1.139	7.2%	2.31	7.4	3.72	11.9
13.5	1.055	1.185	7.4%	2.16	6.9	3.50	11.2
14	1.057	1.231	7.7%	1.97	6.3	3.28	10.5
14.5	1.059	1.278	8.0%	1.69	5.4	3.06	9.8
15	1.061	1.325	8.5%	1.22	3.9	2.59	8.3
15.5	1.063	1.371	8.8%	1.00	3.2	2.38	7.6
16	1.065	1.466	9.1%	0.78	2.5	2.13	6.8
16.5	1.068	1.466	9.4%	0.53	1.7	1.91	6.1
17	1.070	1.513	9.6%	0.31	1	1.69	5.4
17.5	1.072	1.561	9.9%	----	----	1.47	4.7
18	1.074	1.609	10.2%	----	----	1.25	4
18.5	1.076	1.657	10.5%	----	----	1.03	3.3
19	1.079	1.705	10.7%	----	----	0.88	2.8
19.5	1.081	1.754	10.9%	----	----	0.75	2.4
20	1.083	1.802	11.3%	----	----	0.50	1.6
20.5	1.085	1.851	11.6%	----	----	0.25	0.8
21	1.087	1.9	11.6%	----	----	0.25	0.8
21.5	1.089	1.95	11.9%	----	----	0.03	0.1
22	1.091	1.999	12.1%	Balling - Percent solids [most of which are sugars] by weight in a liquid. (°brix). <i>Measurements not precise; alcohol yields differ under different fermentation conditions.</i>			
22.5	1.094	2.049	12.4%				
23	1.096	2.099	12.7%				
23.5	1.098	2.149	13.0%				

The preceding recommendations are based on "Dextrose", or corn sugar.

Sucrose calculation: 1lb Dextrose is the equivalent to .92lb of Sucrose

Corn Sugar is available in 50# Bags with at least a 2 week pre-order for \$44.95.

TO CALCULATE APPROXIMATE ALCOHOL PERCENTAGE:

Take hydrometer measurements before and after fermentation.

Original Potential Alcohol (PA) - Final Potential Alcohol = Alcohol Concentration

Original Specific Gravity (OG) - Final Specific Gravity (FG) * .0075 = Alcohol

(OG____ - FG____)*(0.0075) = ____% Approx. alcohol by volume

All measurements are approximate and may differ depending on circumstances.

SUPPLIES and EQUIPMENT

(Prices and availability are subject to change)

PROCESSING EQUIPMENT:

AL/Stainless Fruit Press	199.99
Manual Crusher Destemmer..	459.99
Stand for Manual Destemmer	180.00
200L Marchisio SS Tank.....	449.99

(Larger presses available special order)

FERMENTATION LOCKS:

Plastic Twin Bubble	1.70
Economy	1.70
Plastic Carboy Cap-(2 Spout)....	2.85

CONTAINERS:

1 Gallon Glass Jug	4.95
2 Gallon Plastic Bucket.....	7.00
3 Gallon Glass Carboy	34.99
5 Gallon Glass Carboy	34.99
6 Gallon Glass Carboy	40.00
6.5 Gallon Glass Carboy (fits 7)	47.99
6½ Gallon Plastic Pail & Lid ...	16.00
7.9 Gallon Fermenting Bucket...	23.00
10 Gallon Plastic Fermenter.....	38.00
20 Gallon Plastic Fermenter.....	56.00

(other sizes may be available)

RUBBER STOPPERS

	SIZE	SMALL END (inches)	SOLID	DRILLED
Fifths	# 2	5/8	0.55	0.50
	# 3	7/8	0.55	0.65
	#5-½	1	0.75	0.75
Gallons	#6	11/16	0.75	0.85
Carboys	#6-½	11/8	1.10	0.90
	#7	13/16	1.00	1.15
	7-½	11/4	1.30	1.40
	8	13/8	2.00	1.50
	8-½	17/16	1.40	1.75
	9	1½	2.25	2.50
	9-½	17/16	2.25	2.80
	10	11/16	2.45	2.65
	10-½	13/4	2.50	2.95
Barrels	11	15/16	2.50	2.50
	11-½	2	3.99	5.60
60 Gal.	} 13	25/16	3.50	4.25
Blue Barrel				

Universal Carboy Bung (Fits 2.8, 3, 5, 6, 6.5 Gallon carboys)

Solid or Drilled

\$1.10

Large Universal Carboy Bung (Fits Demi-Johns)

\$2.79

TAPERED CORKS (Solid Cork):

SIZE	SMALL END	
#4	9/16	0.10
#7	5/8	0.15
#8	11/16	0.20
#9	3/4	0.25
#14	15/16 (Gallon)	0.50
#16	1 1/16 (Carboy)	0.60
#28	1 15/16 (Barrel)	4.00

STRAINING BAGS:

Straining Bags - Polyester		
10" x 24" Fine & Coarse		5.00
18" x 32" Coarse Only ...		6.95
Jumbo 26" x 26"		10.95
Muslin Bags		
5" x 11"		0.49
5" x 28"		0.95
Cheesecloth 36" x 36"		3.99

SPIGOTS:

Plastic for Collapsible		
Cubitainer.....		2.99
Plastic Vented		
Faucet For Hedpacks		4.25
3/8" Bottling Spigot.....		2.99
1/2" Bottling Spigot.....		2.99

MISCELLANEOUS ITEMS:

Mix Stir: Degassing Rod....		19.99
24" Stainless Steel Spoon ..		9.45
24" Plastic Spoon		4.30
18" Plastic Spoon.....		3.30
24" Plastic Paddle		4.25
Carboy Handles		7.35
Kitchen Scale (11lb)..		12.95
Electronic Scale (11lb).....		29.99
Shrink Capping Tool.....		4.99
Sink Faucet Adapter		3.25

RACKING & SIPHONING:

SS Racking Cane.....		12.49
Racking Tube - Straight		1.90
Curved		2.00
Auto Siphon		
1/2": 16.75	3/8":16.50	Mini:10.99
Siphon Tubing - 10 Feet		
5/16" : 3.99	3/8" : 4.25	1/2" : 6.50

Bucket Clip.....		1.75
Auto Siphon Clamp		
(3/8" or 1/2")		3.99
Plastic Shut-Off Clamp		0.85
Siphon Kit		8.50
Funnels		
Small (5")		3.95
Large (8" w/filter screen)		7.25
Ex. Large (10" w/screen)		9.25
Replacement Screen.....		3.25

CLEANING EQUIPMENT:

Single Blast Bottle Washer		13.25
Double Blast Bottle Washer		25.50
Ken's Jet Carboy		
& Bottle Washer.....		14.95
Italian Bottle Rinser.....		19.99
Carboy Brush		6.25
Wine Bottle Brush		3.25
Carboy Dryer.....		10.95

HYDROMETERS:

Precision Hydrometers:		
16°-24°		19.99
8°-16°		19.99
-5° - +5°		24.95
Dual Purpose Hydrometer.		7.25
Proof & Tralle Hydrometer		6.95
Triple Scale		
Thermo-hydrometer.....		14.95
Floating Thermometer		6.75

TESTING SUPPLIES:

Hand Refractometer.....		64.95
Wine Thieves:		
Plastic		7.10
Glass		7.25
Test Jar 10"		4.15
Acid Test Kit		9.35
pH Control Papers		7.75
<i>(available in wine or beer range)</i>		
pH Meter (handheld).....		59.99
Sodium Hydroxide:		
4oz		3.95
16oz		10.99
Phenolphthalein - 1oz.....		4.25
Titrets (SO2 Tester) (10ct)....		19.00
Vinometer.....		5.95

FILTERS:

Buon Vino Mini Jet Filter	199.99
Wine & Beer Plate Filter .	59.95
Pressurized Pump & Tank	39.99
Vinebrite Filter Mark III	44.95
Super Jet Filter	369.99
Super Transfer Pump...	189.95

FILTER PADS:

8" Round Filter Pads (Plate Filter)	
AF1 Coarse (2-7 μ m).....	2.25
AF3 Medium (1-4 μ m)	2.25
AF5 Sterile (0.4 - 0.6 μ m)....	2.80
Crystalbrite Pads (6/pack)	13.95
Mini Jet Filter Pads (3/pack)	
#1 Coarse (5 μ m).....	3.95
#2 Sterile (1.8 μ m).....	3.95
#3 Super Sterile (0.5 μ m)...	4.75
Super Jet Filter Pads:	
#1 & #2:	4.95
#3:	6.50

FILLERS:

Buon Vino Super	
Automatic Bottle Filler	39.99
Ferrari Automatic Filler.....	15.75
Spring Loaded Bottle Filler...	3.40
Siphon Kit w/Gravity Filler..	8.25

CORKERS:

Champagne Floor Corker...	182.95
Italian Floor Corker	160.95
Capper Attachment..	28.50
Portuguese Bench Corker ...	72.50
Gilda Single Lever Corker ..	35.25
Italian Double Lever	26.99
Plastic Plunger Type	9.99

CAPSULES AND BOTTLE WAX

Bottle Sealing Wax (1lb)....	12.95
Capsules (50ct).....	4.00
<i>(Call for color availability)</i>	

CAPPERS:

Super Agata Bench Capper..	53.95
Red Baron Capper	18.95
Capper Attachment	
for Italian Corkers	28.50

CORKS AND CLOSURES:

Premium Natural Cork:	
45mm (9x1 $\frac{3}{4}$) - 50ct.....	19.95
100ct.....	33.95
38mm (9x1 $\frac{1}{2}$) -50ct	17.95
100 ct.....	29.95
Synthetic Corks	
45mm (9x1 $\frac{3}{4}$) - 50 ct.....	14.00
100ct.....	26.50
38mm (9x1 $\frac{1}{2}$) - 50 ct.....	14.00
100ct.....	26.50
Zork -assorted colors-(doz).	5.50
Plastic Champ. Cork-(doz)	1.75
Wire Hoods - 25ct	3.25
Natural Champ. Cork(dozi)..	6.00
Grosch Gaskets (dozen)....	1.25
Crown Caps.....	3.95

SCREW CAPS:

Plastic Polyseal -	
28mm	5.15
38mm	9.50
Metal -	
28mm	2.25
38mm	3.25
<i>(Corks, Closures and Screw caps available in bulk with advance order)</i>	

SPECIAL ORDER EQUIPMENT

Special order equipment may be available based on supplier stock.

Please inquire about any needs you may have.

(Other equipment may be available)

Please pre-order chemicals/supplies to help us serve you better during your visit. Thank you.

CHEMICALS AND ADDITIVES

(prices and availability are subject to change)

ACID REDUCTION:

Limestone (Calcium Carbonate)- 2oz:1.25

ACID ADDITION:

Acid Blend - 2oz..... 1.75

Ascorbic Acid - 1oz..... 2.75

Vinometer 5.95

Citric Acid - 2oz..... 1.50

Malic Acid - 2oz..... 1.50

Tannin Powder - 1oz..... 2.10

Tannin Liquid - 4oz. 2.75

Tartaric Acid - 2oz..... 2.75

FINING AGENTS:

Bentonite - 2oz. 1.75

Isinglass - 2oz..... 2.50

Pectic Enzyme Dry 1oz..... 2.25

PRESERVATIVES:

Potassium Sorbate - 1oz..... 1.75

CLEANSING &

ANTIOXIDANTS:

B-Brite 3.50

Sodium Campden Tablets :

50ct ...2.30 ; 100ct..... 3.15

Potassium Meta-Bisulfite:

2oz. 2.75

8oz. 4.95

1lb. 8.95

10lb 50.00

55lb..... 199.00

Sulfur Strips 1.75

NUTRIENTS

Yeast Starter - 2oz. 2.00

Yeast Energizer - 1oz..... 3.00

Yeast Nutrient - 2oz. 2.85

Corn Sugar - 5lbs. 4.99

50lbs(pre-order)...44.95

BARREL / OAK ALTERNATIVE

Oak Chips:

Plain - 4oz. 1.75

Toasted - 4oz..... 2.25

French Med. Toast 2.75

American Blend (Dark).. 3.50

Wine Stix®: FR AM

Light Toast 3.49 2.99

Medium. 3.49 2.99

Medium-Plus 3.49 2.99

Dark 3.99 3.49

WINE YEAST (DRY): (5g)

Lalvin K1-V1116 1.00

Lalvin 71B-1122 1.00

Lalvin 1CV D 47 1.00

Lalvin RC-212... 1.00

Lalvin QA-23... 1.00

Lalvin BM 4x4... 1.00

Lalvin EC-1118.. 1.00

Classique (Montrachet)..... 1.00

Premier Cuveé 1.00

Premier Blanc (Pasteur champagne)1.00

Cote de Blanc 1.00

(See recommendations on page 6)

All chemicals can be ordered in bulk at least 2 weeks in advance of pick-up. Please call us for more details.

Please pre-order chemicals/supplies to help us serve you better during your visit. Thank you.

ORDER SHEET FOR WINE OR SUPPLIES
 (No shipping on produce, juice or perishable items - sorry)

Please mail or fax to

Fulkerson Winery
5576 State Route 14 • Dundee, NY 14837
607-678-4003 FAX (607) 243-8337

Billing Address:

Name: _____
 Address: _____
 City: _____
 State _____ Zip: _____
 Phone #: _____

Shipping Address (if different from above):

Address _____
 City _____
 State Zip _____
 Account Number from your Credit Card:

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Check One: VISA MasterCard Discover

Expiration date: MONTH _____ YEAR _____

CVV code _____

Credit Card Signature _____

QTY	ITEM DESCRIPTION	PRICE	TOTAL
MERCHANDISE TOTAL			
<i>Make checks payable to "Fulkerson Winery"</i>	SHIPPING		<small>Calculated by staff.</small>
<i>No tax on Additives, Chemicals and Ingredients.</i>	8% NYS TAX		
<i>Shipping on taxable items is taxable.</i>	TOTAL		

Please contact us about shipment details and inquiries
607-243-7883

Wine shipments are allowed to the following states ONLY:

States We Ship:

CO, DC, FL, MA, MI, MN, MO, NH, NY, NC, PA and WI.

We ship to the following states through our partner

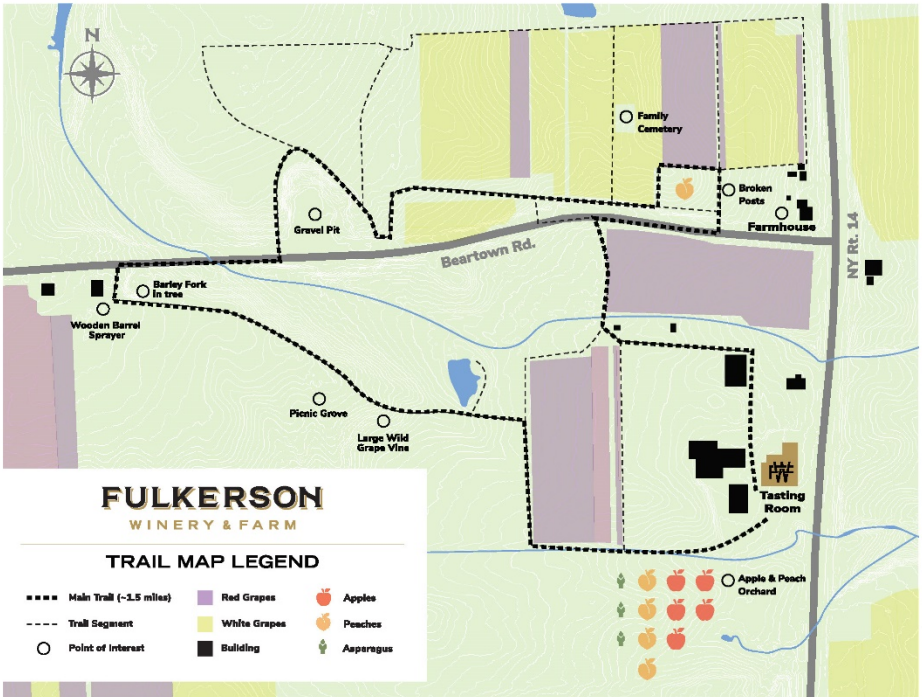
Vinoshipper:

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PLEASE PLACE ALL WINE ORDERS ONLINE AT:

WWW.FULKERSONWINERY.COM

When you're here, check out our 3 miles of trails around
the farm!





FULKERSON

WINERY

OUR WINES

Check online at www.fulkerstonwinery.com/wine for pricing and details.
Subject to availability

DRY RED WINE

Red Blend	Merlot
Cabernet Franc	Vincent
Cabernet Sauvignon	Zweigelt
Pinot Noir	Lemberger
Syrah (<i>Stainless</i>) or (<i>Oaked</i>)	Bourbon Barrel Syrah

DRY & SEMI DRY WINE

Reserve Riesling	Muscat Ottonel
Dry Riesling	Grüner Veltliner
Semi-Dry Riesling (750ml/1.5L)	Tequila Barrel Riesling
Skin Fermented Riesling	Albarino
Sauvignon Blanc	Zeppelin Chardonnay
Rosé (<i>Syrah</i>)	

SEMI SWEET & SWEET WINE

Red Zeppelin (750ml/1.5L)	Pink Moscato
Airship White (750ml/1.5L)	Matinee
Sunset Blush	Moscato
Diamond	Sweet Riesling
Sparklin' Diamond	

DESSERT WINE

Niagara Ice Wine (375ml)
Riesling Ice Wine (375ml)
Vidal Blanc Iced Wine (375ml)

Not all wines may be available at the time of your visit due to inventory States We Ship: CO, DC, FL, MA, MI, MN, MO, NH, NY, NC, PA and WI.

*We Ship to the following states through our partner Vinoshipper:
AK, AZ, GA, HI, IA, IL, IN, KS, KY, LA, MD, ME, ND, NE, NM, NV, OH,
OK, OR, SC, TN, TX, VA, VT, WA, WV, and WY*

Wine Club

- The perfect way to enjoy Fulkerson wines year round.
- We will ship wine each quarter, directly to your doorstep.*
- Our Wine Club Members are VIPs! We offer great benefits exclusively to members: including a complimentary welcome packet with free gifts, free wine tastings for you and 3 guests for the duration of your membership, 15% off the entire store, discounted vineyard tours, and up to 15% off any stay at The Farmhouse (our vacation rental).

Monthly 3 bottle shipments OR shipments of 12, 9, 6, OR 3 Bottles quarterly.

Free tastings for up to 4 people when you visit our tasting room.

15% off store wide

12+ bottles of wine: 20%

36+ bottles of wine: 25% off

\$13 Flat Rate shipping

Special Wine Club only Offers

Pre-release purchase options/announcements on select wines

Up to 15% off Farmhouse Rates**

****Some exclusions apply to discount rates.**

*A pick up option is available for those who either cannot have wine shipped to them in their state OR who would simply rather pick up their Wine Club selections.

Remember our Wine Club has a gift option for the wine lover in your life. A Wine Club Membership makes a great gift for birthdays, holidays, an anniversary, or just because!

e-mail: wineclub@fulkersonwinery.com

Sign up online: www.fulkersonwinery.com/wineclub

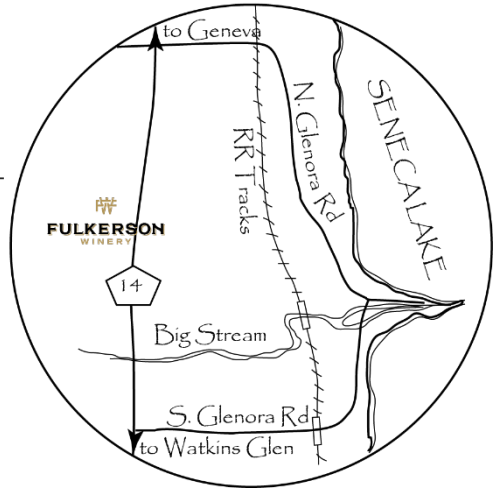
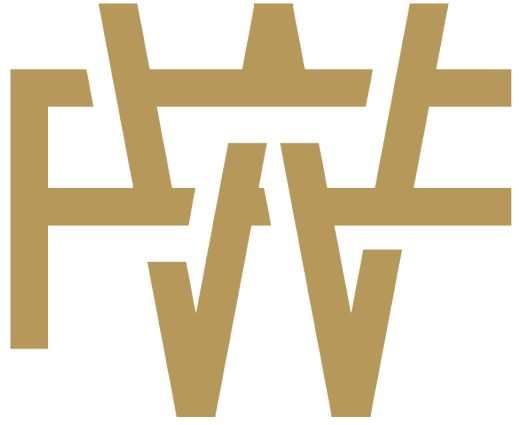
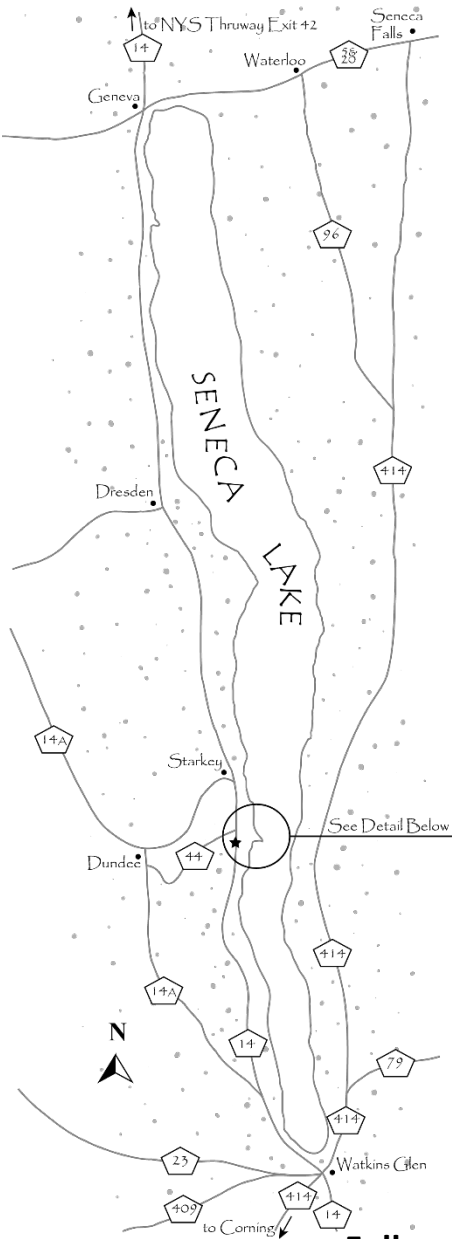
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A valid credit card is required for sign-up and shipment. Please sign up in person or online at www.fulkersonwinery.com/wineclub. Credit Cards will be billed up to one week prior to shipment.



Fulkerson Winery

5576 State Route 14, Dundee, NY 8 miles North of
 Watkins Glen, 25 miles South of Geneva on Rt. 14

607-678-4003 contact@fulkersonwinery.com

WWW.FULKERSONWINERY.COM



FULKERSON WINERY

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DUNDEE, NY 14837

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